**Zahid Moledina**

Mob. No. - 9545140279

Email: zahidmoledina@gmail.com

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**CAREER OBJECTIVE**

Looking for a job that is mutually rewarding and offers me professional & personal growth

**EDUCATIONAL QUALIFICATIONS**

* SSC – National Open School (2006)
* HSC – Poona College (2008)

**CAREER SUMMARY**

1. **At Search2Hired**

* As a team lead Client Acquisition I am responsible for 7 agents, responsible for team sales target achievement and overall team handling from April 2017 to present.
  + Key KPIs are Sales Target
  + Cost of Candidate acquisition
  + Contract Negotiation of candidate’s compensation
  + AHT, Open to Hire(Days).
* Senior Associate, Client Acquisition from 2nd Feb 2015 till March 2017 my basic KRA was to outreach organizations and HR agency to pitch our services and(or) individuals for job requisitions.

1. **At Tech Mahindra**

* As customer service advisor for handset & broadband contract customers from 20th July 2013 to 3rd Aug 2014.

1. **At WNS Global Services Pvt. Ltd.**

* As a Quality Associate for CATI GfK NOP World which is a UK based Market Research Company from 1st June 2012 till 19th July 2013.
* As a Sr. Associate - Operations from 11th July 2011 to 31st May 2012 for CATI – GfK NOP World. We conducted research in the UK, Republic of Ireland and India

1. **At Oceans Connect Pvt. Ltd.**

* As Customer Support and Customer Service for Brightlife which was UK based direct home selling shopping company for 6 months i.e. from 21st jan-30th July 2010

**SKILLS**

* Good verbal communication skills
* Computer skills - Basic knowledge of MS Office (Excel, Word, PowerPoint)
* A certified Photographer from FAD International
* A certified Gym Instructor from ABS Fitness Academy (Pune)

**ACHIEVEMENTS**

* Awarded for consistent performance in 2012 at WNS
* Had an article in Times of India for clicking pictures and reviewing the various designers’ collections at the Pune Fashion Week – 2010
* Awarded best performer for Feb 2014 at Tech Mahindra

**INTERESTS/ ACTIVITIES**

* Photography
* Bike riding
* Reading
* Watching movies

**PERSONAL DETAILS**

Date of Birth: June 1989

Marital Status: Married

Languages Known: English, Hindi

Nationality: Indian

Current Address: B/504, Manish Darshan, Fatima Nagar, Pune – 13

I hereby declare that all the information stated above is true and complete to the best of my knowledge and belief and nothing has been concealed / distorted.

Place: Bangalore

Date: / /16